

No.CTL/DEB/19-20/Noting Certificate/3255

April 26, 2019

To Whomsoever It May Concern,

CERTIFICATE FOR RECEIPT AND NOTING OF INFORMATION

[Pursuant to Regulation 52(5) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015]

We, Catalyst Trusteeship Limited (“**Debenture Trustee**”) hereby confirm that we have received and noted the information, as specified under regulation 52(4) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulation, 2015 (“**Regulations**”), provided to us by **New Opportunity Consultancy Private Limited** for the Half year ended March 31, 2019.

This Certificate is being issued pursuant to the requirements of regulation 52(5) of the aforesaid Regulations, for onward submission to Stock Exchange(s) by the Company.

For Catalyst Trusteeship Limited


Authorised Signatory



Auditor's Report on Annual Financial Results of New Opportunity Consultancy Private Limited Pursuant to Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To
The Board of Directors
New Opportunity Consultancy Private Limited

1. We have audited the accompanying Statement of Annual Financial Results of New Opportunity Consultancy Private Limited ('the Company') for the year ended March 31, 2019 ('the Statement'), being submitted by the Company pursuant to the requirement of Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors. This Statement has been prepared on the basis of the Annual Standalone Ind AS Financial Statements. Our responsibility is to express an opinion on this Statement, based on our audit of such Annual Standalone ind AS Financial Statements, which have been prepared in accordance with the Indian Accounting Standards specified under Section 133 of the Companies Act, 2013 ('the Act') read with relevant rules issued there under and other accounting principles generally accepted in India.
2. We conducted our audit of the Statement in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the Statement is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts disclosed in the Statement. An audit also includes assessing the accounting principles used and significant estimates made by the Management.
3. We believe that the audit evidences obtained by us is sufficient and appropriate to provide a reasonable basis for our opinion on the Statement.



HARIBHAKTI & CO. LLP

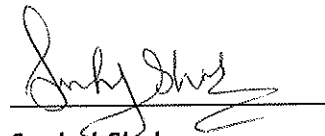
Chartered Accountants

4. In our opinion and to the best of our information and according to the explanations given to us, the Statement:
- (i) is presented in accordance with the requirements of Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015; and
 - (ii) gives a true and fair view of the net profit (including other comprehensive income) and other financial information of the Company for the year ended March 31, 2019.
5. The Statement includes the results for the half year ended March 31, 2019, being the balancing figure between audited figures in respect of full financial year and the published year to date figures up to the half year ended September 30, 2018 of the current financial year which were subject to limited review by us.

For Haribhakti & Co. LLP

Chartered Accountants

ICAI Firm Registration No.103523W/W100048



Snehal Shah

Partner

Membership No.: 48539



Place: Vashi

Date: April 26, 2019

NEW OPPORTUNITY CONSULTANCY PRIVATE LIMITED

Corporate Identification Number (CIN) : U93030MH2014PTC252078

Registered Office : 707/708, Cyber One, Sector - 30, Vashi, Navi Mumbai - 400 703.

Phone: 022 - 20870050.

E-mail: secretarial@nocpl.in

Website: www.nocpl.in

Statement of Standalone Financial Results for the year ended March 31, 2019 prepared in compliance with the Indian Accounting Standards (Ind AS)

S.No	PARTICULARS	(Rs. in lacs.)			
		Unaudited	Unaudited	Audited	Audited
		Half Year Ended	Half Year Ended	Year Ended	Year Ended
		31.03.2019	31.03.2018	31.03.2019	31.03.2018
I	Revenue from operations	7,462.56	4,480.91	13,666.05	7,883.99
II	Other income	98.17	21.16	135.60	32.36
III	Total revenue (I + II)	7,560.73	4,502.07	13,801.65	7,916.35
IV	Expenses				
	a) Employee benefits expense	3,214.05	2,121.76	6,031.42	3,539.67
	b) Finance Costs	152.50	112.35	272.70	210.90
	c) Depreciation and amortization expense	68.18	41.30	119.66	69.40
	d) Other expenses	1,786.17	688.76	3,212.94	1,300.72
	Total expenses	5,220.90	2,964.17	9,636.72	5,120.69
V	Profit/(Loss) before exceptional and tax (III - IV)	2,339.83	1,537.90	4,164.93	2,795.66
VI	Exceptional items	-	-	-	-
VII	Profit/(Loss) before tax (V - VI)	2,339.83	1,537.90	4,164.93	2,795.66
VIII	Tax expense				
	Current Tax	606.69	82.05	1,106.69	463.10
	Deferred Tax	62.46	268.32	70.44	320.92
	Taxation of earlier years	1.80	(31.92)	69.93	(31.92)
IX	Profit for the period from continuing operations [VII - VIII]	1,668.88	1,219.45	2,917.87	2,043.56
X	Other Comprehensive Income				
	A. Items that will not be reclassified to profit or loss - Income / (Expense)	43.40	23.18	(12.93)	22.96
	B. Income Tax relating to items that will not be reclassified to profit or loss	(12.52)	(6.70)	3.73	(6.62)
	Total Other Comprehensive Income (Net off Tax Expense)	30.88	16.48	(9.20)	16.34
XI	Total Comprehensive Income for the period [IX + X]	1,699.76	1,235.93	2,908.67	2,059.90
XII	Earnings per Equity Share (Face Value of ` 10/-) in Rupees				
	(a) Basic	23.31*	22.76 *	54.46	38.14
	(b) Diluted	23.31*	22.76 *	54.46	38.14
XIII	Paid-up equity Share Capital (Face Value of the Share -Rs.10/- each)	535.75	535.75	535.75	535.75
XIV	Paid-up Debt Capital^	440.00	440.00	440.00	440.00
XV	Reserves excluding Revaluation Reserves as per Balance Sheet of previous accounting year	5,087.77	2,179.12	5,087.77	2,179.12
XVI	Debenture Redemption Reserve	220.00	220.00	220.00	220.00
XVII	Debt Equity Ratio (DER)**	0.47	0.44	0.47	0.44
XVIII	Debt Service Coverage Ratio (DSCR)#	5.75	4.38	6.51	4.61
XIX	Interest Service Coverage Ratio (ISCR)##	16.79	15.06	16.71	14.58

* Not annualised

^ Represents non-convertible debentures

** DER = Debt [(long term debt(including current maturities)+short term debt] / Equity [paid up equity share capital and reserves and surplus]

DSCR = Profit before interest cost and exceptional items, depreciation and amortisation expense and tax/ [(interest cost+Principal repayment]

ISCR = Profit before interest cost and exceptional items, depreciation and amortisation expense and tax/ Interest cost



Statement of Assets and Liabilities (Standalone)

Particulars	31.03.2019	31.03.2018
	Audited	Audited
ASSETS		
Non-current assets		
(a) Property, plant and equipment	474.07	293.39
(b) Capital work in progress	-	27.54
(c) Intangible assets	20.85	0.96
(d) Financial assets		
(i) Investments	180.50	180.50
(ii) Other financial assets	4,968.56	1,502.31
(e) Deferred tax assets (net)	169.62	236.32
(f) Non Current Tax Assets (net)	-	80.93
(g) Other non-current assets	30.76	10.35
Total non-current assets	5,844.36	2,332.30
Current assets		
(a) Financial assets		
(i) Investments	-	22.63
(ii) Trade receivables	1,502.41	1,204.70
(iii) Cash and cash equivalents	1,357.14	1,276.11
(iv) Bank balances other than (iii) above	1,916.88	1,060.28
(v) Loans	62.34	42.06
(vi) Other financial assets	28.92	28.25
(b) Other current assets	79.72	37.89
Total current assets	4,947.41	3,671.92
Total assets	10,791.77	6,004.22
EQUITY AND LIABILITIES		
Equity		
(a) Share capital	535.75	535.75
(b) Other Equity	5,087.78	2,179.12
Total equity	5,623.53	2,714.87
Non-current liabilities		
(a) Financial liabilities		
- Borrowings	1,769.51	912.83
(b) Provisions	-	-
Total non-current liabilities	1,769.51	912.83
Current liabilities		
(a) Financial liabilities		
- Other financial liabilities	1,989.73	1,611.23
(b) Other current liabilities	652.71	448.70
(c) Current Tax Liability (net)	186.14	-
(d) Provisions	570.15	316.59
Total current liabilities	3,398.73	2,376.52
Total liabilities	5,168.24	3,289.35
Total equity and liabilities	10,791.77	6,004.22

Notes:

- The above results were reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on 26th April, 2019.
- The Company's operations relate to primarily one segment - Business Correspondent of various banks and financial institutions. Hence the results are reported under one segment as per the Indian Accounting Standard 108 - "Operating Segments".
- The figures for the 6 months period ended March 31, 2019 and March 31, 2018 is the balancing figure between the audited figures for the full financial year and the published figures for the respective 6 months period.
- Details of due datewise obligations in respect of Unsecured Non Convertible debenture outstanding as on March 31, 2019 are as follows:

ISIN No.	INE528V08013
Previous Date (October 1, 2018 till March 31, 2019)	
Principal	N.A.
Interest	November 13, 2018
Next Date (April 1, 2019 till September 30, 2019)	
Principal	N.A.
Interest	May 13, 2019

Interest on the above debenture has been paid.

- Credit rating for NCD programme had been done by Investment Information and Credit Rating Agency (ICRA) in June 17 as [ICRA]BB- and in June 18 has been revised to [ICRA]BB (stable). Grading of company given by ICRA in June 17 was "M3" and in June 18 has been revised to "M3+". The next crediting rating shall be done in June 2019.
- Figures of the previous period / year have been regrouped / re-arranged wherever necessary to conform to the current period's presentation.

For and on behalf of the
Board of Directors



Ganesh Ramanand Rao
Managing Director
DIN:02302989





NEW OPPORTUNITY

Date: 26.04.2019

To,
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai-400001.

Dear Sir,

Sub: Yearly Communication of SEBI (Listing Obligation and Disclosure Requirements) Regulation, 2015.

Ref: Scrip ID : 1708NOCPL19
Scrip Code : 954675

With reference to the above, we submit herewith copy Yearly communication for the year ended 31st March, 2019 sent to the Debenture holder in respect of the above-mentioned Debenture issued by the Company for your information and record purpose.

We would also like to that the Company has not issued any preference shares.

Please acknowledge.

Thanking you,

Yours faithfully,

For New Opportunity Consultancy Private Limited


Ganesh Rao
Managing Director
DIN: 02302989





NEW OPPORTUNITY

Date: 26/04/2019

To,
BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai-400001

Dear Sir,

Sub.: Yearly communication for Debt Securities in respect of year ended 31st March, 2019

We wish to inform the following as per the clauses of Listing Agreement –

- a) credit rating – “[ICRA]BB” with stable outlook effective till June 2018
- b) asset cover available – NA, Unsecured Debentures
- c) debt - equity ratio – 0.47
- d) previous due date for the payment of interest / dividend for non-convertible redeemable preference shares / repayment of principal of non-convertible preference shares / non-convertible debt securities and whether the same has been paid or not; and - **as per Annexure A**
- e) next due date for the payment of interest / dividend of non-convertible preference shares / principal along with the amount of interest / dividend of non-convertible preference shares payable and the redemption amount - **as per Annexure B**
- f) debt service coverage ratio – 6.51
- g) interest service coverage ratio – 16.71
- h) debenture redemption reserve; **as per Annexure C**
- i) net worth – 5614.47 lacs
- j) net profit after tax – 2,917.87 lacs
- k) earnings per share – 54.46

Kindly take the same on your record.

Thanking You,
Yours Faithfully,

Ganesh Rao
Managing Director
DIN: 02302989

CC,
Catalyst Trusteeship Limited





ANNEXURE A

Details of redemption & payment of interest during last half year ending 31.03.2019:

Series / Tranche	Type (Principal / Interest)	Due date of payment	Amount (Rs.)	Actual date of payment
1	Interest	13.05.2019	37,27,152	13.05.2019

ANNEXURE B

Details of redemption & interest due as on 24.08.2019:

Series / Tranche	Type (Principal / Interest)	Due date of payment	Amount (Rs.)
1	Interest	24.08.2019	4,61,20,976

Company does not expect default in payment of principal / interest due in next half year.

ANNEXURE C

Details of Debenture Redemption Reserve (If applicable):

Series / Tranche	Amount of issue Rs. (In Cr.)	DRR required to be created Rs. (In Cr.)	DRR created upto 31.03.2018	Funds invested for debentures maturing during the year
1	4,40,00,000	1,10,00,000	1,10,00,000	NA

For New Opportunity Consultancy Private Limited


Ganesh Rao
Managing Director
DIN: 02302989

